



FROM LINES TO CYCLE

BUILDING A CARBON NEUTRAL MANUFACTURING LEGACY

POST-SHOW REPORT

Ruilt by Tradex





02-04 OCT 2024
Saigon Exhibition and Convention Center (SECC)

FROM LINES TO CYCLE

BUILDING A CARBON NEUTRAL MANUFACTURING LEGACY

TỪ TUYẾN TÍNH ĐẾN TUẦN HOÀN

THIẾT LẬP LỘ TRÌNH SẢN XUẤT HƯỚNG ĐẾN TRUNG HÒA CARBON







METALEX VIETNAM 2024 (17th Edition)



METALEX Vietnam 2024 (MXV 24), held in Ho Chi Minh City, is the country's largest and most comprehensive exhibition for industrial manufacturing technology. The show brings together a wide range of exhibitors showcasing the latest innovations and solutions in machinery, equipment, tools, and components for various industries, including automotive, electronics, plastics, and metalworking.

One of the highlights of METALEX Vietnam 2024 is it co-located with the **Supporting Industry Show**, organized by **JETRO**. This strategic partnership offers attendees a unique opportunity to explore a broader range of products and services related to the supporting industries, such as components, materials, and sub-assemblies.

METALEX Vietnam 2024 was a resounding success, offering exhibitors unparalleled opportunities to connect with industry leaders, showcase their latest innovations, and explore new business horizons. By participating in METALEX Vietnam, exhibitors gained access to a targeted audience of **Buyers, Manufacturers, and Industry Professionals**, driving growth and strengthening their market presence.

Through the event, all participants had brought to:

- Networking Opportunities: Connect with potential customers, partners, and industry experts.
- Market Insights: Gain valuable insights into market trends, challenges, and opportunities
- Brand Exposure: Showcase products and services to a wide audience of industry professionals.
- Business Development: Explore new business opportunities and expand market reach.
- Innovation Showcase: Demonstrate the latest innovations and technological advancements.

METALEX Vietnam 2024 proved to be an invaluable platform for electronics manufacturers and suppliers, offering a wealth of opportunities for growth and success.



























PRE-EVENTS "Get a Head Start at M-Talks Pre-Events."

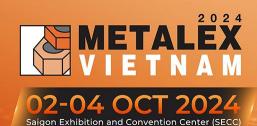
OVERVIEW:

M-Talk is a series of events conducted in conjunction with the Metalex Vietnam exhibition. These events serve as platforms for engaging discussions, idea sharing, attending conferences, showcasing new technologies, providing skills training, and conducting factory tours.

EVENT OBJECTIVE:

The primary aim of M-Talk sessions is to facilitate knowledge exchange, networking opportunities, and industry insights for participants attending the METALEX Vietnam exhibition.





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1st PRE-EVENTS — Industry Experts Unite at M-Talks

Recently, M-Talk, in collaboration with Trumpf, Roeder, and Savimec, organized a private discussion directly at the Savimec factory. This exclusive event included insightful discussions and a guided tour of the factory premises. Participants had the opportunity to gain firsthand knowledge about Savimec's operations, technologies, and innovations.



























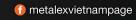








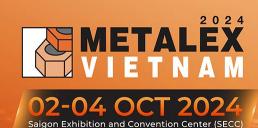




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2nd PRE-EVENTS — Industry Experts Unite at M-Talks

A recent highlight was a private event co-hosted with **Makino Vietnam** at their Tech Center. This exclusive gathering provided mechanical enterprises with valuable insights into the aerospace and semiconductor supply chains. Participants had the opportunity to learn about Makino's advanced technology and product range firsthand through insightful discussions and a factory tour.















63% WILLING TO **NPS 42**









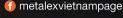










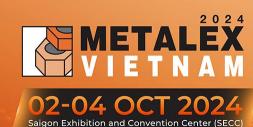












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MXV 24 HIGHLIGHTS

A SHOWCASE OF INDUSTRY LEADERS

MXV 24 featured a diverse range of exhibitors showcasing the latest advancements in metalworking technology, various types of machine tools, and supporting industries. Our key exhibitors stood out due to their large booth sizes, long-standing participation, and strong brand recognition in the Vietnamese market. These industry leaders demonstrated their commitment to the metalworking sector and provided attendees with valuable insights and innovative solutions.



FACTS & FIGURES METALEX 24

METALEX Vietnam 2024 concluded with resounding success, attracting over 12,000 manufacturing professionals from both Vietnam and abroad. Visitors eagerly explored the latest advancements in a wide range of industries, including robotics, automation, decarbonization, and industrial components. Over 200 leading brands showcased their cutting-edge technologies across 15 international pavilions. From precision machinery and tools to innovative software solutions, attendees had the opportunity to discover the best in class.





12,410

PARTICIPANTS IN 3 DAYS

2,854

GROUPS VISITED

30%

VISITORS ARE TOP C LEVEL 59

VISITORS NATIONALITY

252

COMPANIES VISITED

> 80%

INTERESTED IN
PRECISION ENGINEERING | AUTOMATION | SHEETMETAL
WORKING | MOLD AND DIE



OPENING CEREMONY



MXV 24 kicked off with a vibrant opening ceremony designed to officially welcome media representatives and set the tone for the event. The mini opening ceremony was a successful event that generated significant media attention and created a positive atmosphere for the conference.





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The 17th Vietnam Exhibition on Machine Tools and Metalworking Solutions.

- Centered around the theme of "From Lines to Cycle –
 Building A Carbon Neutral Manufacturing Legacy"
 commenced on October 02, 2024.
- Commencing the series of proceedings, Mr. Vu Trong Tai, General Manager - RX Tradex Vietnam, delivered the inaugural address, emphasizing that this event presents a valuable opportunity for Vietnamese enterprises to embrace emerging trends, enhance their competitiveness, and solidify their standing within the global supply chain.
- Subsequently, the units, businesses, and customers proceeded to visit the booths of the MXV 24 exhibition and commenced the activities as part of the event.









ON-SITE ACTIVITIES - A Vibrant Showcase of Innovation

MXV 24 was a whirlwind of excitement, featuring a diverse range of activities that captivated attendees. From insightful **conferences** and engaging **activities** to thrilling **robotic performances** and the unforgettable **Puzzle Challenge**, there was something for everyone. Discover the highlights of this unforgettable event!





















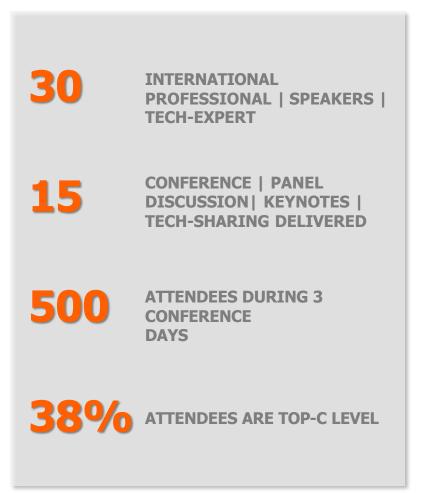


IMMERSE IN A WORLD OF INNOVATION AT MXV 24

Our meticulously curated agenda features thought-provoking keynotes, insightful panel discussions, and practical workshops delivered by industry experts.

Gain valuable insights, network with like-minded professionals, and stay ahead of the curve in the dynamic Vietnamese manufacturing landscape.











10

BUYERS

Automotive |
Electronic | Sourcing |
Semiconductor |
Construction |
Precision Engineering
| Machinery

> 150

CONTACT LEADS
COLLECTED
(Per Buyer)

3-5

POTENTIAL
PROJECTS
UPCOMING
(Per Buyer)

90%

SATISFIED WITH QUANTITY AND QUALITY OF VISITOR MET

BUYER ZONE ONE-STOP SHOP FOR SOURCING SOLUTIONS

The **Buyer Zone** at MXV 24 was a dedicated area where buyers could connect with suppliers and find the perfect solutions for their specific needs. By sharing their requirements, Buyers could easily identify potential suppliers and explore a wide range of products and services within the machinery manufacturing and supporting industry.











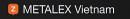




















15

COMPANIES MATCHES MADE PER

3-5

(FASTENER – MEETING FIXING AND FASTENER

88%

SATISFIED
WITH
QUANTITY AND
QUALITY OF
EACH MATCHED

92%

CONFIRMED
TO
CONTINUE
JOIN IN
NEXT
EDITION

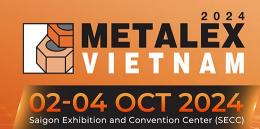


BUSINESS MATCHING – DISCOVER THE WORLD OF FASTENER AND FIXING

BOLTING TOGETHER BUSINESS SUCCESS

The Business Matching Session at MXV 24 provided a dedicated platform to connect with potential BUYERS in Vietnam. Through pre-scheduled meetings, Exhibitors could showcase their products and services, discuss specific requirements, and explore opportunities for collaboration. This session facilitated efficient networking and business development within the industry.

Mr. Ho Huy – President of Mai Linh Group attended and delivered his speech at China Fastener Info Business Matching



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MARKET EXCURSION

DRIVING INNOVATION TOGETHER: GIGA AND MITSUBISHI MOVEO

As part of the comprehensive METALEX agenda, we organized a short market visit to provide Gwangju Institute of Green-Car Advancement GIGA members with an exclusive meeting up with Mitsubishi Moveo.

The meeting between the two industry leaders aims to foster knowledge exchange, identify potential areas for collaboration, and support the growth of the Vietnamese automotive sector. As GIGA continues to make significant advancements in green car technology, this partnership offers a valuable opportunity for both organizations to explore new avenues for innovation and investment.



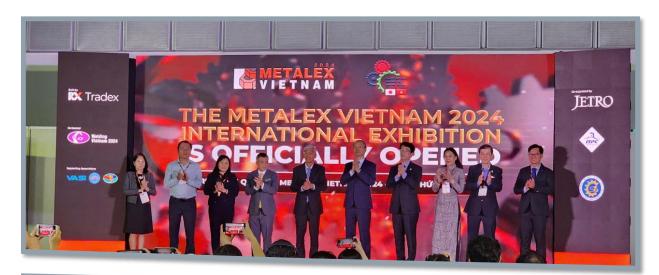
















MOU SIGNING CEREMONY

STRENGTHENING TIES, BUILDING A BRIGHTER FUTURE

Within the framework of the **METALEX Vietnam 2024**International Exhibition on Machine Tools and Metalworking
Solutions, the **Vietnam Association of Mechanical Enterprises (VAMI)** signed a Memorandum of Understanding (MOU) with the **Gwangju Institute of Green-Car Advancement (GIGA)**. Both
parties engaged in in-depth discussions regarding future
collaborations, recognizing the growing potential of the electric
vehicle and green energy sectors. These industries are set to drive
multi-national cooperation efforts aimed at improving transportation
quality and promoting environmental protection.



EXCITEMENT ONSITE ACTIVITIES MORE THAN JUST BUSINESS

Beyond the conference sessions and exhibitions, **MXV 24** offered a variety of exciting onsite activities to keep attendees engaged and entertained. From the mind-bending **Puzzle Challenge** to the interactive **Kahoot Game**, there was something for everyone to enjoy. These activities provided a fun and relaxed atmosphere for networking and socializing.









PUZZLE CHALLENGE - A Mind-Bending Adventure

The annual Puzzle Challenge at MXV 24 has become a beloved tradition, attracting participants that join in MXV. This engaging activity tests problem-solving skills, self-hand skill, and creativity. All contestants must work out to solve complex puzzles within a set time limit, vying for the title of MXV Puzzle Champion.





KAHOOT GAME - A Fun and Educational Quiz

The Kahoot Game at MXV 24 was an interactive quiz that tested attendees' knowledge of the event and the machinery industry. Participants answered questions related to MXV, exhibitors, industry terms, and more. This engaging activity provided a fun way for attendees to learn, compete, and win prizes.







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Hơn 200 thương hiệu tham gia METALEX

Triển làm quốc tế về máy công cụ và giải pháp gia công kim loại (METALEX Vietnam 2024) lần thứ 17 chính thức được khai mạc tại TP.HCM. Sự kiện thụ hút họn 200 thươn

Vietnam 2024









AMPLIFYING VOICES WITH MXV 24 (MEDIA COVERAGE)

- To ensure maximum visibility for our exhibitors, **MXV 24** launched a robust communication campaign that included:
 - **Targeted Media Outreach:** We engaged with key media outlets to generate targeted coverage of the exhibition, reaching a wide audience of industry professionals.
- **Social Media Engagement:** Our active social media presence allowed us to share updates, highlight exhibitors, and create engaging content that resonated with our audience.
- **Content Marketing:** We developed informative articles, blog posts, and case studies featuring our exhibitors and their products, showcasing their expertise and innovations.
- **Exhibitor Interviews:** We conducted interviews with select exhibitors to capture their unique stories and insights, providing valuable content for our audience.
- By leveraging these channels, we successfully amplified the voices of our exhibitors, helping them to increase brand awareness, generate leads, and establish themselves as industry leaders.







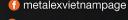












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WETALEX LOCAL MEDIA CHANNELS VIETNAM RUTI DINC VOLID RDAND RUTI DINC THE ELITIDE

BUILDING YOUR BRAND, BUILDING THE FUTURE

MORE THAN 90 LOCAL MEDIA NEWS AND TV CHANNELS BROADCASTED AND DELIVERED NEWS ABOUT MXV 24.

CLICK ON PHOTO TO ACCESS THE ARTICLE









2024 (SIS 2024) tại Trung tâm hội chợ và triển lầm Sài Gòn (SECC), Quận

















Metalex Việt Nam 2024 mục tiêu Việt Nam













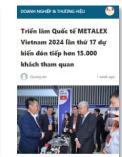














ĐẦU TƯ 🏻







>100 DAILY AND WEEKLY POSTS ON ALL SOCIAL CHANNELS (PRE-DURING-POST) WITH VIDEO PRODUCTION AND NEWS MATERIALS UPDATED ABOUT VME 24

SOCIAL MEDIA CHANNELS — YOUR SUCCESS, OUR LEGACY. FACEBOOK | LINKED IN | YOUTUBE





















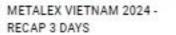














METALEX VIETNAM 2024 -PHÓNG VẤN ĐẠI DIỆN TRIỂ.



METALEX VIETNAM 2024 -GIAN HÀNG NỔI BẬT LIXIL...



METALEX VIET NAM 2024 -GIAN HÀNG NỐI BẤT CỦA...



METALEX VIETNAM 2024 -GIAN HÀNG NỔI BẤT LUNG...



METALEX VIETNAM 2024 -GIAN HÀNG NỔI BẬT TBI...









CRAFTING COMPELLING CONTENT FOR TARGET AUDIENCE

MAKING A DIFFERENCE, ONE STORY AT A TIME

engage specific audience (pre-during-post). We leverage from **nearly 45K d**ata-driven insights to identify their interests and preferences, ensuring that our messages are relevant and impactful. Through a combination of creative writing, compelling visuals, and a strong call to action, our emails are designed to drive engagement, generate leads, and ultimately boost your brand visibility.

Our dedicated marketing team carefully develops **more than 60** email marketing content tailored to





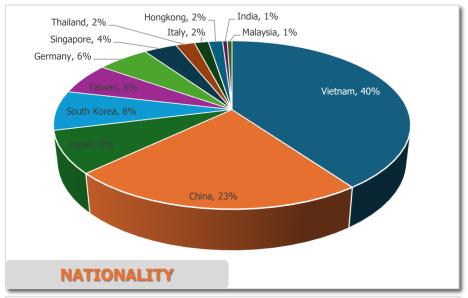
FROM LINES TO CYCLE

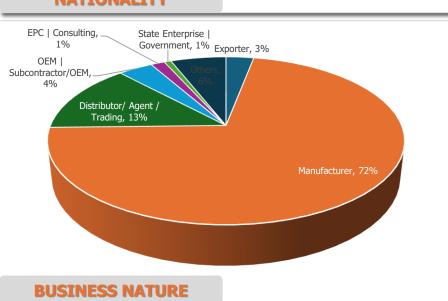
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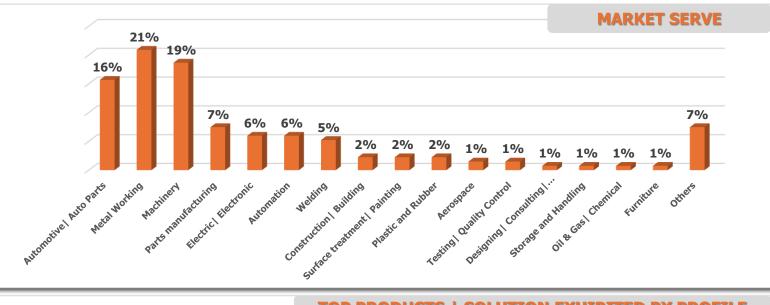
EXHIBITOR STATISTICS

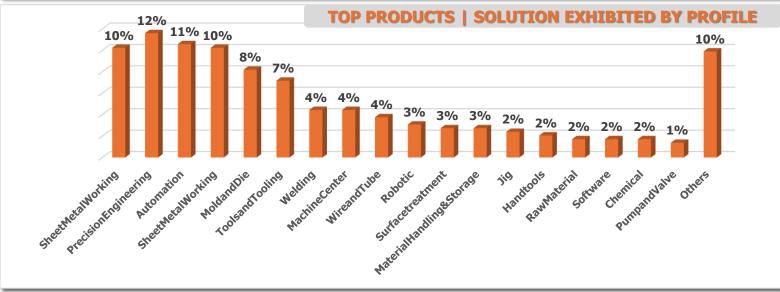






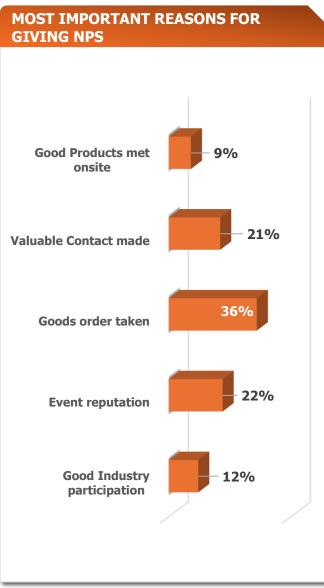




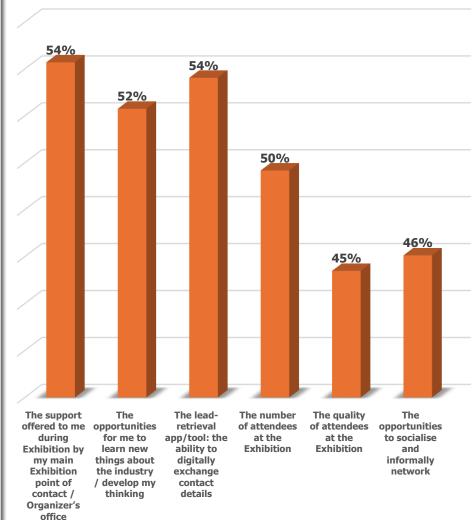




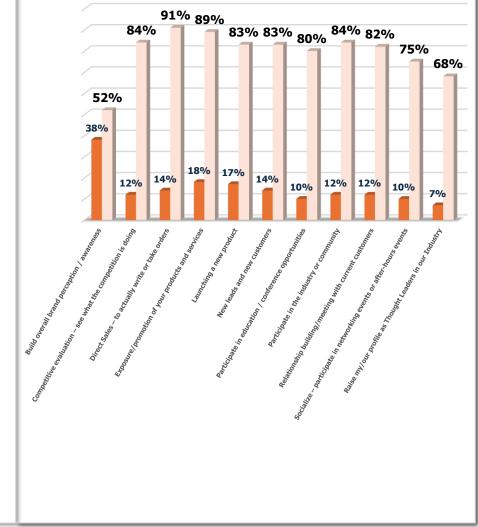
EXHIBITOR PROFILE



OVERALL SATISFACTION (AT-SHOW)



OBJECTIVES TO EXHIBIT (OBJECTIVE X SATISFACTION)





42% Exhibitors consider themselves as Promoters of the show and led to high score of

METALEX Vietnam 2024 offered Exhibitors valuable opportunities to connect with potential customers and generate leads. Exhibitors reported success in making valuable contacts (21%) and securing orders onsite (36%). Areas for improvement include increasing industry participation and enhancing the overall event experience.







LOYALTY: 94%





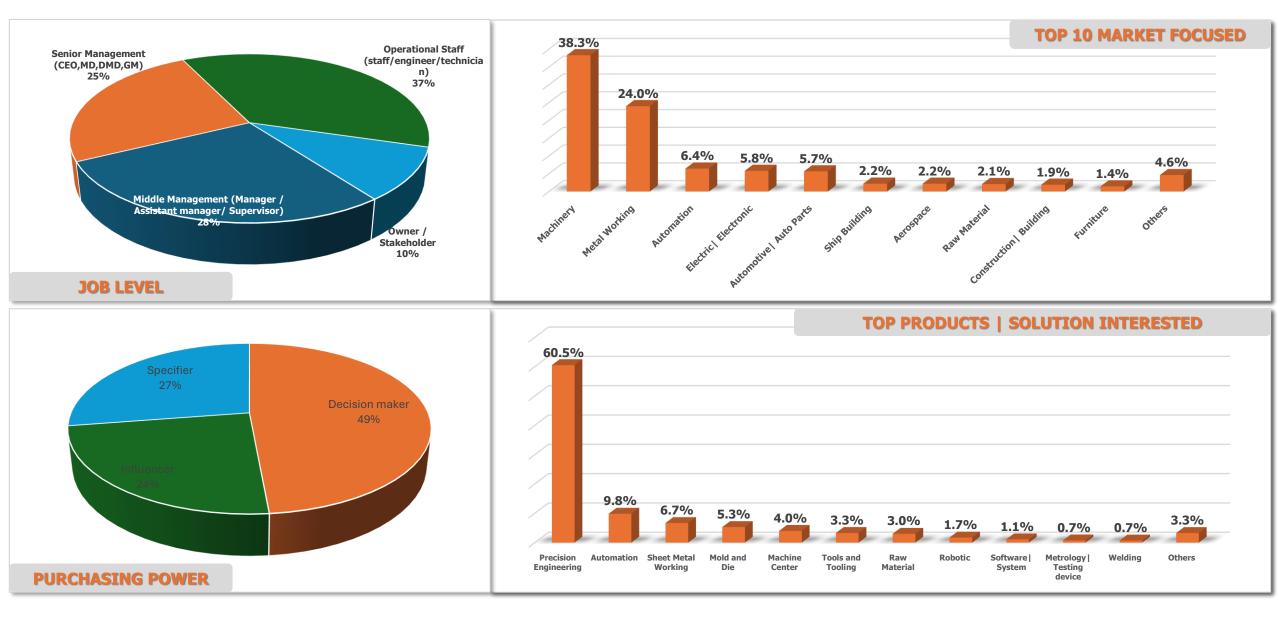
FROM LINES TO CYCLE

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VISITOR STATISTICS

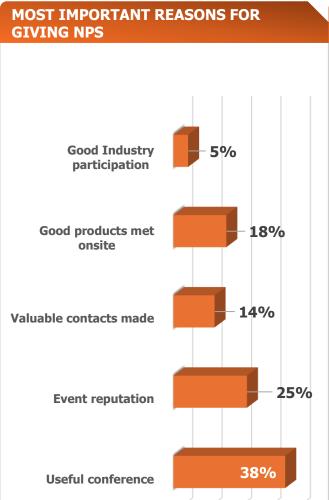




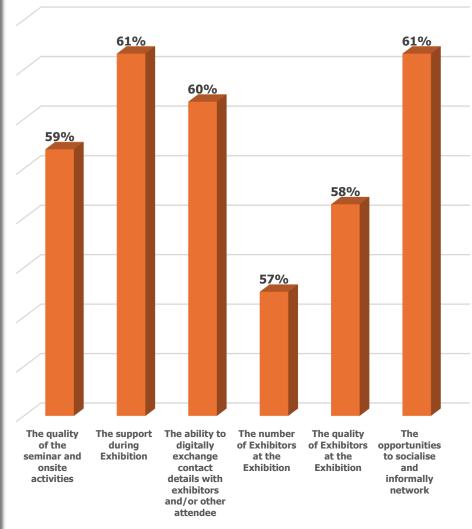




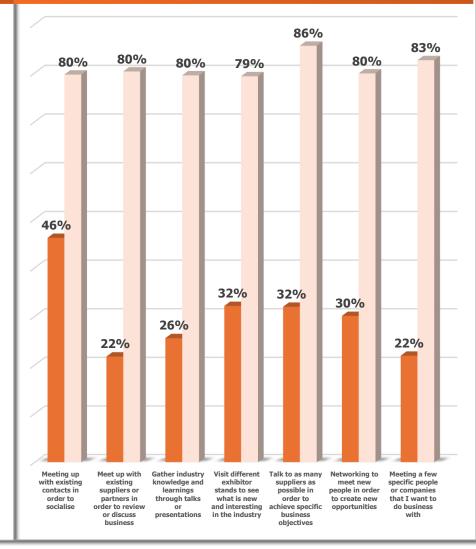
VISITOR PROFILE



OVERALL SATISFACTION (AT-SHOW)



OBJECTIVES TO VISIT (OBJECTIVE X SATISFACTION)





Nearly **60% Visitors** consider themselves as Promoters of the show and led to high score of NPS.

METALEX Vietnam 2024 concluded with positive feedback from attendees, highlighting the event's valuable content and networking opportunities. While industry participation was moderate, attendees appreciated the quality of products and services on display (18%). The event's strong reputation (25%) and informative (38%) conference sessions contributed to its success.



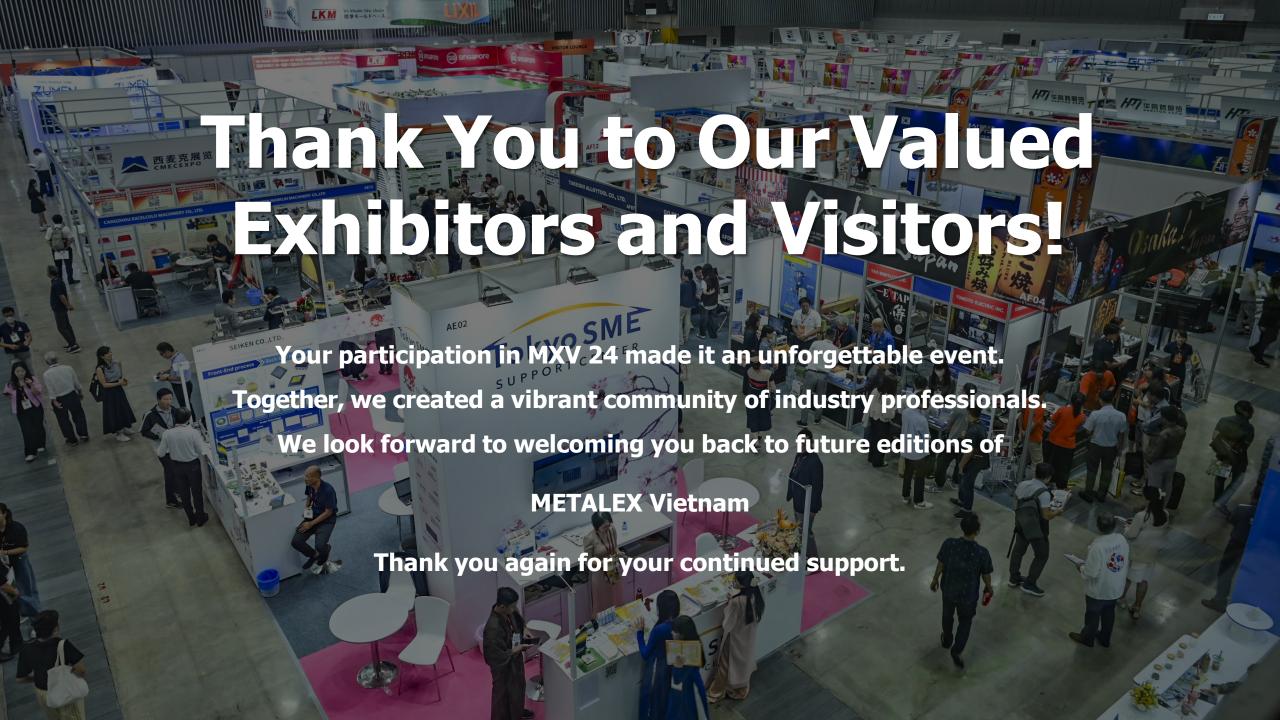
NPS





LIKELIHOOD: 89%

LOYALTY: 94%



METALEX VIETNAM 2025



POWERING SUSTAINABLE MANUFACTURING

WHERE EFFICIENCY MEETS ECOLOGY

THÚC ĐẦY SẢN XUẤT BỀN VỮNG - TỐI ƯU HIỆU SUẤT, KIẾN TẠO TƯƠNG LAI XANH

DATE **VENUE** 09:00 - 17:00 01-03 **OCT 2025** Ho Chi Minh City





Built by



Co-located



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