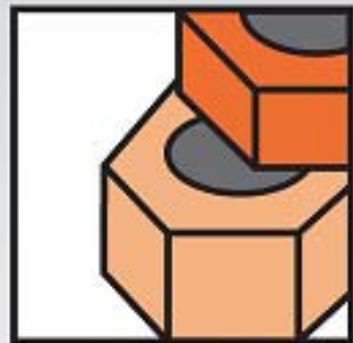


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FOREIGN DIRECT INVESTMENT IN VIETNAM SOLUTIONS TO ATTRACT FDI IN COMING PERIOD

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Presented by
Mr. Nguyen The Hung
Deputy Director,
the Southern Center for foreign investment
Department of Foreign Investment,
Ministry of Planning and Investment.



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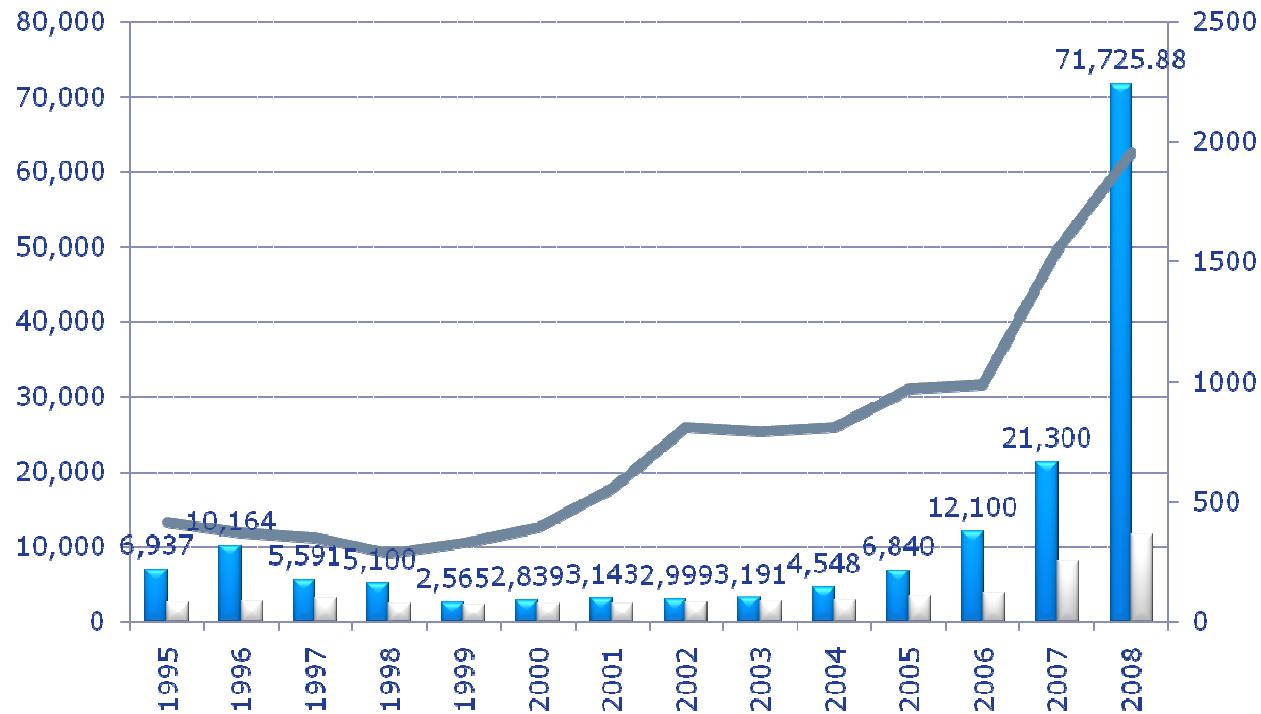
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OVERVIEW ON FDI IN VIETNAM

1- FDI Flows 1995 - 2008

Disbursed capital Registered capital



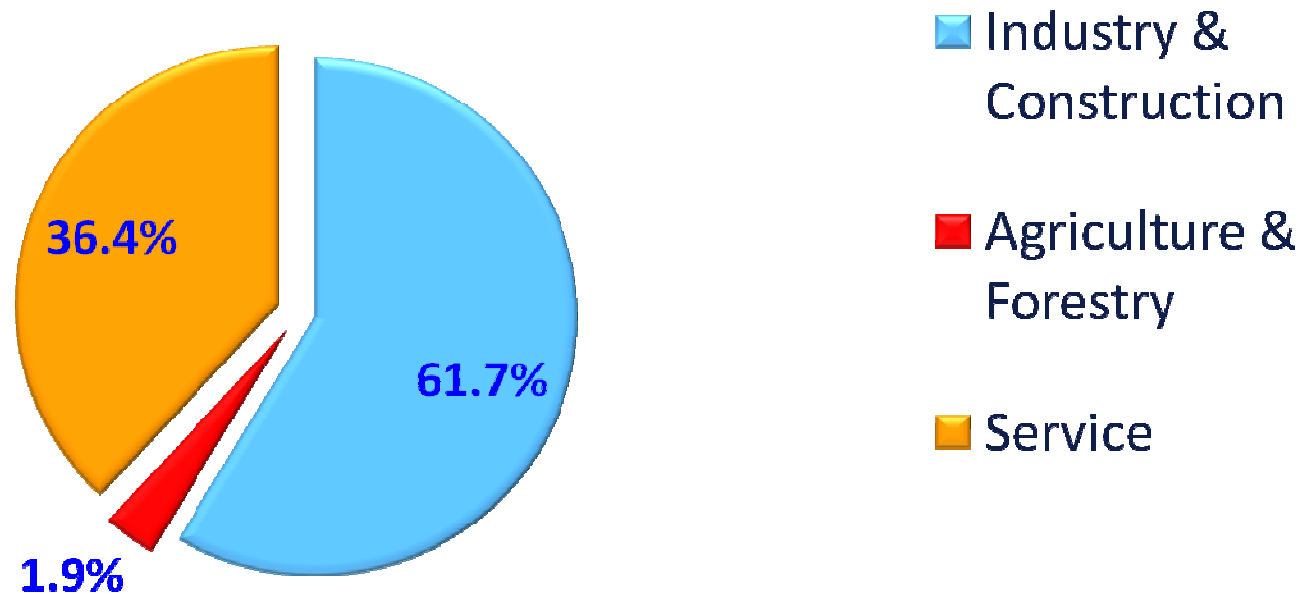
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Registered capital (\$mill.) Disbursed capital (\$mill.) Projects

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2- FDI by Sectors (1988 - 8/2009)



Industry:	102.5 (US\$ bill.)
Service:	60.5
Agriculture:	3.0
TOTAL:	166.0

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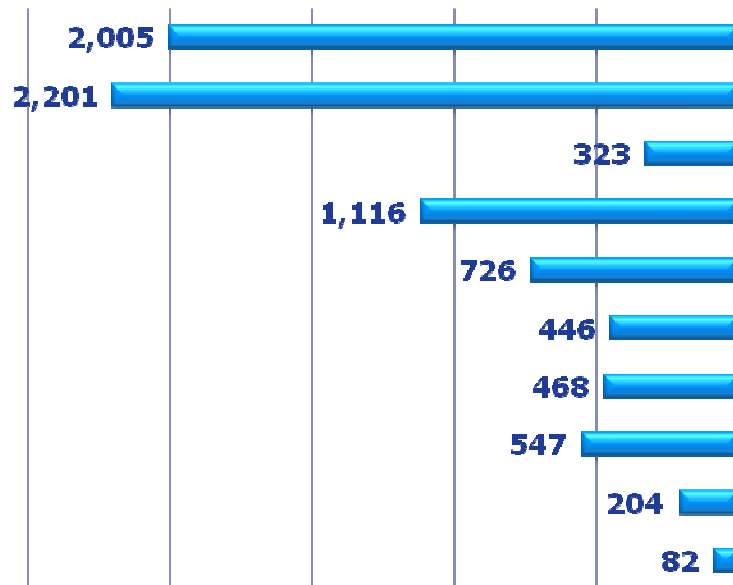


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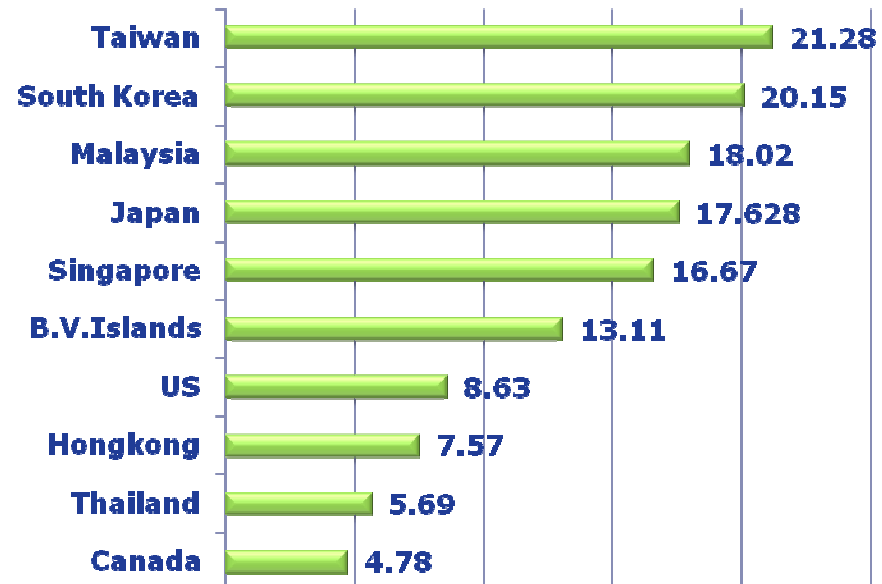
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3- Top 10 Countries investing in Vietnam

Number of Projects
 1988 - 8/2009



Total registered capital
 from 1988 - 8/2009
 (US\$ billion)



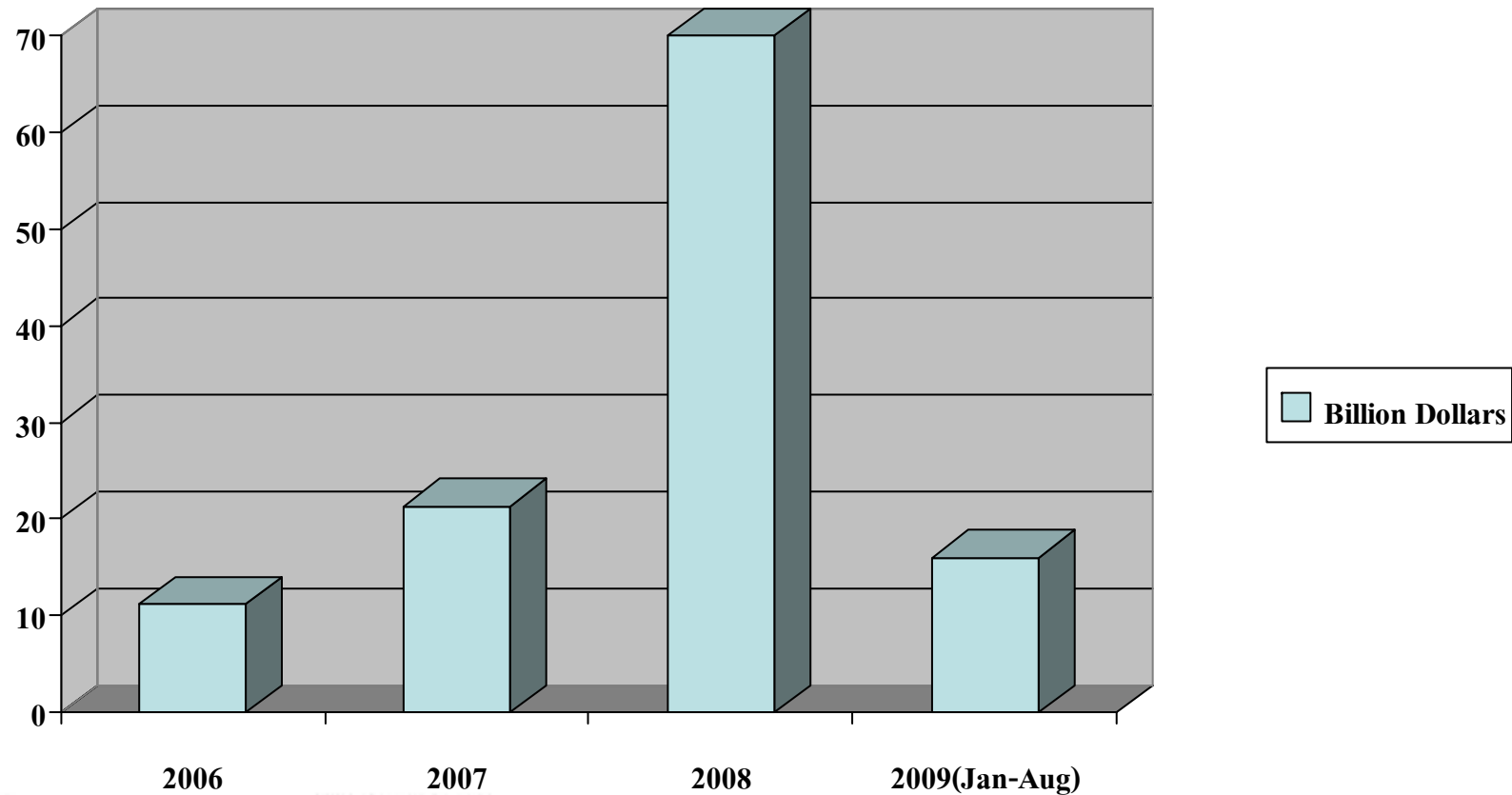
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Foreign Direct Investment in Vietnam Year 2006-2009



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Investment Policies & Solutions

- Encourage collaboration, assigning production among domestic enterprises and with FDI enterprises to take advantages of invested technologies and equipment, reducing new investment costs and avoid duplication investments.

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Investment Policies & Solutions

- In the automobile manufacturing industry, the Government encourages FDI projects in supporting industries, engines and parts manufacturing, especially those with high capacity producing high quality products for the program of increasing localization rate and export.

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Investment Policies & Solutions

- In the electronic industry, the Government encourages all kind of economic sectors to invest in electronic industry, especially FDI from overseas groups, multinational corporations and other foreign-owned companies in Vietnam. The electronic supporting industry is required to improve the manufacturing capacity in sheet metalworking, die casting, plating and mold industries.

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Attract FDI in the Coming Period

- **Policies to attract investment:**

To continue improving investment and commerce law and policy system and issuing incentives to encourage investments in the fields of urban development, infrastructure development, welfare construction for labours, supporting and processing industries, projects in agriculture and rural development.

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Attract FDI in the Coming Period

- **Solutions for planning activities:**

Better control the activities in plan formulation and management, especially the overall socio-economic development planning, territorial planning, industry and spare-head product planning (the investment portfolio in agriculture – forest- fishery, tourism, industry, energy, minerals will soonly be announced.) It is expected to build a Planning Law by 2010-2011.

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Attract FDI in the Coming Period

- **Solutions to improve Infrastructure:**
Focus on solving obstacle infrastructure conditions prevents the FDI attraction and usage such as power and water supply system, road transportation, railways, enhance the competitiveness of sea ports to meet the needs of goods production and import and export. Produce electricity from other renewable energies such as wind, solar, tides Ultimately enlist private capital for Infrastructure Development.

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Attract FDI in the Coming Period

- **Solutions for human resources:**

Focus on solving problems of human resources for large FDI projects, especially the shortage of trained labours. Complete legal documents regulating investment activities in education and training; facilitate to attract FDI in training labours in levels of all kinds in a goal to improving the trained labour rate to 40 per cent.

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Attract FDI in the Coming Period

- **Solutions to coordinate the work of State management to FDI activities:**

Closely cooperate between Central and provincial in FDI licensing and management. Improve capacity and effectively implement State management to FDI for authorities.

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Attract FDI in the Coming Period

- **Solutions Investment Promotion:**

Propose policies to persuade and attract investment. Build up detailed information for national projects calling for investment. Renovate the investment promotion activities and implement supporting measures for FDI disbursement capital in 2009 - 2010 and coming years.

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Attract FDI in the Coming Period

- **Other solutions:**
 - Simplify of administrative procedures;
 - Prevent corruption, negative activities;
 - Build FDI information management system;
 - Maintain mechanism of regular communication between Government, ministries, branches and investors;
 - Strengthen the inspection and supervision the compliance of FDI legal regulations.

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Thank you

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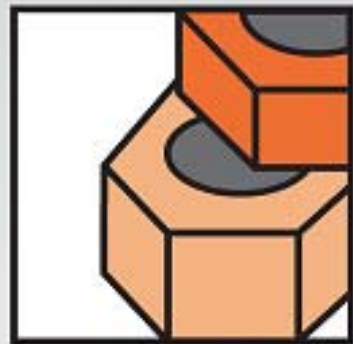
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